



GRADUATE SCHOOL OF MANAGEMENT

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Graduate School of Management
Gallagher Hall
530-752-7658; <http://gsm.ucdavis.edu>

The Graduate School of Management offers multiple program options in locations throughout northern California, leading to the MBA degree. The programs provide both entry-level and mid-career students with an understanding of management approaches to problem solving and an awareness of the environment within which public and private management decisions are made. Successful completion requires not only a sophisticated understanding of a variety of functional skills in finance, marketing, production, program evaluation and accounting, but also an understanding of leadership, information systems and the application of scientific methods to the identification and solution of management problems.

PREPARING FOR THE STUDY OF MANAGEMENT

A bachelor's degree and a strong interest in professional management are prerequisites for admission to the Graduate School of Management. The program seeks students from diverse professional and academic backgrounds and does not limit its consideration to applicants from any particular category of majors. Entry-level and mid-career applicants are considered and women and minorities are encouraged to apply.

Although the program has no specific subject prerequisites, it is strongly recommended that students complete the following course work before enrolling:

Accounting—an introductory course in financial accounting

Economics—an introductory course in microeconomics

Mathematics—an introductory course in calculus

Statistics—a course in elementary statistics

APPLYING FOR ADMISSION

Application Deadlines are in November, January, March and May, each year. Dates are subject to change.

For the most current information, see <http://gsm.ucdavis.edu>.

Admission is for the fall quarter only. Application materials can be obtained in the following ways:

- Apply at <http://gsm.ucdavis.edu>
- Print the application materials at <http://gsm.ucdavis.edu> or contact the Admissions office at admissions@gsm.ucdavis.edu
- Contact admissions staff at 530-752-7658

Complete and return your application, with all supporting documents, by the deadlines given above. The application fee is \$125.00.

In addition to the formal application, applicants must submit:

- Transcripts from all colleges or universities previously attended
- Graduate Management Admission Test (GMAT) or Graduate Record Exam (GRE) taken within the last five years of the admission date. For further information and registration forms, contact Graduate Management Admission Council at <http://mba.com> or Educational Testing Service at <http://ets.org/gre>

- Two letters of recommendation
- Two essays on specific topics
- Interviews are by invitation only

For more information, call 530-752-7658, or contact admissions@gsm.ucdavis.edu.

International Students

International applicants for whom English is a second language must take either Test of English as a Foreign Language (TOEFL) or IELTS within the last two years. For more information, contact TOEFL, Educational Testing Service at <http://toefl.org> or IELTS International at <http://ielts.org>.

International students must show proof of financial support for two academic years including fees and living expenses.

Criteria for Admission

Admission to the UC Davis MBA Program is highly selective. The aim of the Admissions Committee is to select those applicants whose academic background, intellectual capability, work experience, demonstrated leadership and communication skills meet the challenging demands of the MBA program and a managerial career. Consideration of an applicant's undergraduate performance includes a review of trends in scholastic performance and areas of academic strength as well as an assessment of overall grade point average. Admissions standards and grading policies of the schools attended are also considered. Verbal, quantitative and analytical scores on the GMAT are used to evaluate general aptitude for management study. Background and maturity as indicated by employment history, service and activity records, recommendations and the applicant's essays, and interviews are factors in the committee's evaluation. Professional management experience is not required for admission but is favorably considered.

PROGRAM OF STUDY

The UC Davis MBA program prepares innovative leaders for global management. Students are required to take ten core courses (equaling 30 units of study), and 42 units of elective coursework for the 72 units required for the degree. The required core curriculum is designed to provide students with a foundation in the functional areas of business—accounting, economics, finance, marketing, organizational behavior, statistics, and strategy. These management disciplines are examined through the use of case studies, lectures and the analysis of a few select companies on which to base illustrations and spark discussions. All students must also complete a course in business speaking and writing, and a capstone project course that integrates knowledge from the core courses. The capstone project requires students to complete a sophisticated consulting project with a corporate client. Professional level analysis and recommendations are expected as outputs.

Elective courses at the Graduate School of Management place an emphasis on real-world application of management principles through the use of executive guest speakers who present “live” case study analyses and actual “client” businesses for student projects. Many courses require team projects and emphasize managing by innovation and entrepreneurialism. These team projects develop your independent research abilities and hone your presentation skills.

Most students choose functional concentrations such as:

- Business Analytics and Technologies
- Entrepreneurship
- Finance/Accounting
- General Management
- Marketing
- Organizational Behavior
- Strategy

Part-Time MBA Programs in Sacramento and Bay Area

In addition to the full-time program on the UC Davis campus, the Graduate School of Management offers two part-time MBA programs in Sacramento and in the Bay Area. These programs offer the same courses taught by the same instructors as in the full-time program, and have the same requirements for graduation as does the full-time program. Students enrolled in the MBA Program pay a flat rate per unit.

Information about fees is available at <http://gsm.ucdavis.edu>.

Application deadlines are in November, January, March, May and June each year. Dates are subject to change. For the most current information, see <http://gsm.ucdavis.edu>.

If you would like more information about this program, please contact the Graduate School of Management Admissions at 530-752-7658 or see <http://gsm.ucdavis.edu>.

Master of Professional Accountancy (MPAc)

The Master of Professional Accountancy (MPAc) degree is a full-time, one-year program designed to prepare students for a career in the accounting field, and to fulfill the requirements for those seeking to take the Uniform Certified Public Accountant Exam as administered by the State of California. The MPAc degree provides students with the skills to be experts in risk assessment, systems analysis, taxation, and corporate governance, and to act as overseers of public trust.

Graduates will gain a breadth of communication, business, and accounting skills that will meet the demands of sought-after organizational leadership roles.

Preparing for the Master of Professional Accountancy

An undergraduate degree in accounting is not a prerequisite for the MPAc program. However in order to prepare for the rigorous curriculum at the graduate level, students are required to complete the following three courses:

Introduction to Financial Accounting. Basic concepts of accounting; interpreting and using financial statements; understanding accounting principles

Introduction to Managerial Accounting. Product costing; using accounting information for decision making; planning

and performance evaluation

Business Law. General principles of business law in the areas of contracts, business organization, real property, uniform commercial code, sales, commercial paper, employment relations, and creditor-debtor against a background of the history and functioning of our present legal system

Students are expected to complete prerequisites before beginning the MPAc program; any deficiencies must be completed prior to enrollment. Transfer credits from other institutions cannot be substituted for the MPAc curriculum, although such classes can be used to fulfill the aforementioned prerequisites.

The MPAc program welcomes applicants from all undergraduate disciplines and backgrounds. Women and minorities are encouraged to apply.

Applying For Admission

Application deadlines for the Masters of Professional Accountancy are in December, February, March and June, each year. For current information, see <http://gsm.ucdavis.edu/master-professional-accountancy>.

To obtain application materials or apply online, see <http://gsm.ucdavis.edu/mpac-admissions>. Applicants are required to submit:

- Transcripts from all colleges or universities attended
- Scores from either the Graduate Management Admission Test (GMAT) or the Graduate Record Examination (GRE) taken within the last five years
- Two letters of recommendation
- International students who have not earned an undergraduate degree in an English-speaking institution must take the Test of English as a Foreign Language (TOEFL) or the International English Language Testing System (IELTS) exam. For more information, see <http://toefl.org>, <http://pearsonpte.com>, or <http://ielts.org>
- International students must demonstrate proof of financial support for one academic year, including fees and living expenses.

Interviews are by invitation only.

Admission Criteria

The goal of the Admissions Committee is to select those applicants whose academic background, intellectual capability, communication skills, and professional promise meet the demands of the MPAc program.

Consideration of an applicant's undergraduate performance includes a review of trends in scholastic performance and areas of strength as well as an assessment of overall grade point averages. Admissions standards and grading policies of the schools attended are also considered. Verbal, quantitative and analytical scores on the GMAT or GRE are used to evaluate general aptitude for the MPAc course of study. Recommendations and the applicant's essays are factors in the committee's evaluation.

Program of Study

The MPAc program is “lock-step” meaning there are no electives and students complete courses as a unified cohort. The curriculum, which begins in the fall quarter and finishes the following spring quarter, is designed to establish a foundation in financial reporting and analysis, financial management, taxation and tax

analysis, auditing and attestation, professional communication, managerial controls, and accounting ethics.

Students must pass a capstone examination at the end of coursework at the culmination of spring quarter to receive the degree.

For more information, call the Graduate School of Management at 530-752-7658, or see <http://gsm.ucdavis.edu/master-professional-accountancy>.