MANAGERIAL ECONOMICS, MINOR

College of Agricultural & Environmental Sciences

Preparation for the minor includes the completion of the following courses with minimum C- grades:

- ECN 001A or ECN 001AV or ECN 001AY & ECN 001B or ECN 001BV
- MAT 016A-MAT 016B-MAT 016C or
  MAT 017A-MAT 017B or MAT 021A-MAT 021B
  or MAT 017A-MAT 016B-MAT 016C or MAT 021A-MAT 016B-MAT 016C or
  MAT 017A-MAT 021B or MAT 021A-MAT 017B
- STA 013 or STA 013Y & STA 103

All courses to satisfy the minor must be taken for a letter grade and students must attain a minor GPA of at least a C average (2.000).

All upper division courses taken toward minor requirements will be calculated as part of the minor GPA, including courses with F grades that have not been repeated. A total of two upper division courses (maximum 4 units each) may be taken through UC Study Abroad, all other courses must be taken in residence. Students must seek pre-approval from a Managerial Economics staff advisor for any international courses.

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>ARE 100A</td>
<td>Intermediate Microeconomics: Theory of Production &amp; Consumption ¹</td>
<td>4</td>
</tr>
<tr>
<td>ARE 100B</td>
<td>Intermediate Microeconomics: Imperfect Competition, Markets &amp; Welfare Economics</td>
<td>4</td>
</tr>
<tr>
<td>ARE 106</td>
<td>Econometric Theory &amp; Applications</td>
<td>4</td>
</tr>
<tr>
<td>Choose 12 units from the following:</td>
<td></td>
<td>12</td>
</tr>
<tr>
<td>ARE 107</td>
<td>Econometrics for Business Decisions</td>
<td></td>
</tr>
<tr>
<td>ARE 112</td>
<td>Fundamentals of Organization Management</td>
<td></td>
</tr>
<tr>
<td>ARE/ECN 115A</td>
<td>Economic Development</td>
<td></td>
</tr>
<tr>
<td>ARE 130</td>
<td>Agricultural Markets</td>
<td></td>
</tr>
<tr>
<td>ARE 136</td>
<td>Managerial Marketing</td>
<td></td>
</tr>
<tr>
<td>ARE 138</td>
<td>International Commodity &amp; Resource Markets</td>
<td></td>
</tr>
<tr>
<td>ARE 139</td>
<td>Futures &amp; Options Markets</td>
<td></td>
</tr>
<tr>
<td>ARE 143</td>
<td>Investments</td>
<td></td>
</tr>
<tr>
<td>ARE 145</td>
<td>Farm &amp; Rural Resources Appraisal</td>
<td></td>
</tr>
<tr>
<td>ARE 146</td>
<td>Business, Government Regulation, &amp; Society</td>
<td></td>
</tr>
<tr>
<td>ARE 150</td>
<td>Agricultural Labor</td>
<td></td>
</tr>
<tr>
<td>ARE 155</td>
<td>Operations Research &amp; Management Science</td>
<td></td>
</tr>
<tr>
<td>ARE 156</td>
<td>Introduction to Mathematical Economics</td>
<td></td>
</tr>
<tr>
<td>ARE 157</td>
<td>Analysis for Operations &amp; Production Management</td>
<td></td>
</tr>
<tr>
<td>ARE 165</td>
<td>Emerging Economies &amp; Globalization</td>
<td></td>
</tr>
<tr>
<td>ARE 171</td>
<td>Principles of Finance ²</td>
<td></td>
</tr>
<tr>
<td>ARE 172</td>
<td>Financial Management of the Firm ³</td>
<td></td>
</tr>
<tr>
<td>ARE 173</td>
<td>Capital Markets</td>
<td></td>
</tr>
<tr>
<td>ARE/ESP 175</td>
<td>Natural Resource Economics</td>
<td></td>
</tr>
</tbody>
</table>

¹ Must be completed with a minimum grade of C-.
² Formerly ARE 171A
³ Formerly ARE 171B